



LEXGLEX

Virtual GC & In-house Legal Support

Imagine having the ability to access your own dedicated legal team. A legal team with General Counsel level support, minus the expense or hassle of employing lawyers in-house.

This is LexFlex.

LexFlex is designed specifically to provide you with experienced virtual general counsel and in-house legal support according to your business requirements and budget.

Why LexFlex?

We understand some businesses are not in a position or stage of growth to justify the expense of an in-house counsel, let alone a legal department. A lack of easy access to legal advice may mean critical legal issues are overlooked or not addressed.

LexFlex solves this problem for you.

What is LexFlex?

Your business will effectively have its own legal department on call, to meet your day-to-day legal support needs without the establishing and staffing costs.

Our LexFlex service provides you with flexible access to a former global general counsel, backed up by a multi-disciplinary team of experienced lawyers, who will deal with your business issues in the same way a full-time general counsel would.

It is a monthly, fixed-fee service, enabling your company's owners, board of directors, senior management, sales teams, technology function, and human resources, finance, administrative and/or operations departments, access to legal support and have questions answered, contracts reviewed or any kind of legal advice or guidance they may need.



The Benefits

Reduce Risk: LexFlex is an on-demand service. Remove the risk, and cost, of engaging a full-time employee and increase or decrease LexFlex services in line with the requirements of your business.

Manage Spend: With LexFlex you only pay for what you need. Choose one of our tailored fixed-fee packages, or tell us what you need, and we will provide a bespoke package for you.

Access Resources: You will have regular access to full-service law firm resources and expertise. This is without the overhead of providing these in-house, or an army of lawyers being unnecessarily engaged on a matter. The interests of your LexFlex team will be aligned with those of your business.

Experienced Advice: LexFlex provides you access to an experienced general counsel and team of lawyers to cover your day-to-day legal needs. Additionally, access to specialist legal advice as you look to grow your business.

How it works

We will meet with you to understand the level of support you require and identify the most cost-effective services package for your business. Whether you require basic 'hotline' support or the provision of a full in-house legal function, LexFlex will provide this.

Once you select your service package, you can immediately engage the LexFlex team without fear of escalating hourly billing or uncertainty of costs.

All our packages include an initial 'health check' on your business, to identify any critical legal or regulatory matters that may have gone unnoticed.

Depending upon your package choice, LexFlex team members can be made available at your place of business. Further improving the efficiency of managing your legal requirements.

Regular reviews and reporting are carried out to ensure you are getting the support and value you require. If your demand for services changes, we will discuss changing your package to meet your needs.



Who uses LexFlex?

- Start-ups and SMEs whose size cannot justify full time in-house counsel.
- Companies requiring project support for a defined period of time.
- In-house legal managers who require assistance in discharging the in-house legal function.
- Companies without an in-house legal function who require assistance managing legal requirements and procurement of legal services.

Additional LexFlex Services

As you look to grow your business, we will be able to provide you with specialist legal advice relating to corporate structuring of your business, raising finance, entering into joint ventures, taking on a private equity investor, or merging with or acquiring another business.

In addition to dealing with your day-to-day legal needs, including corporate, commercial, regulatory, employment and intellectual property matters and general contract drafting and review, our LexFlex gives you access to our expert advice relating to:

- Support/training for in-house counsel, sole counsel, regional counsel and/or general counsel
- Procuring external legal services from specialist firms
- Establishing a first-time Legal Department, including legal process systems, policies and procedures
- Legal budget management
- Development of template documentation suited to your business
- Legal health-check of your business
- HR, procurement and corporate governance policies
- Board secretarial matters, including board subcommittee terms of reference and authority levels
- Compliance, including anti-bribery and corruption (UK Bribery Act and US FCPA compliance)

Through LexFlex you will also have access to our network of specialist correspondent law firms in multiple jurisdictions, to address any legal needs you may have outside of the UAE. We will act as your one contact point for all such legal matters, without the need for you to search for, appoint and deal with multiple law firms.

Fee Investment

Our LexFlex retainer plans offer prompt and reliable legal assistance, whenever you need it.

We have packages starting at Dhs 5,000. We can also tailor a monthly fixed-fee plan based on your needs and the level of support you require. Contact us to learn more about our plan options.

**All charges are subject to VAT.*



What makes LexFlex different?

LexFlex has been designed in response to the growing demands of clients for flexible service delivery of legal services.

The key principles of LexFlex services are:

- **A dedicated resource who will take the time to understand your business and meet key stakeholders within your business** – we seek to become a member of your team in the same way you would expect from someone you employ.
- **We will spend time at your place of business** – your relationship with us will exist both face-to-face and online, and we will come to your office if you need assistance.
- **Legal services are 'on demand' with cost certainty** - you know what you are paying and are not deterred from picking up the phone for any legal query you might require a sounding board for.
- **The development of a long-term relationship with a trusted advisor** - delivering further cost savings for ongoing services.

Should you require any further information, please let us know.

Thanks & Regards



About us

Founded in 2009 by the Managing Partner Nathan Banks, Banks Legal & Corporate Services is a legal and corporate services consulting firm based in the United Arab Emirates. With over 60 years of combined professional experience in the UAE, our lawyers harness leading international law firm experience with extensive knowledge of the GCC legal and business landscape. Our clients are broad, encompassing a variety of industries and sectors, and range from individuals to family offices, SME's and reputed listed multinationals.

Whilst specializing in all core areas of law, providing strategic commercially focused business advice, Banks Legal & Corporate Services also provides an extensive suite of corporate services through Banks Corporate Services.

Core to our values is a strong commitment to client service and responsiveness and we pride ourselves on quickly identifying legal issues and providing pragmatic solutions. As an entrepreneurial minded firm, we take the time to understand client instructions from the perspective of their business in order to add value beyond the specific scope of work.

Our dedicated multi-cultural and multi-lingual team includes lawyers and staff from across the globe including New Zealand, Australia, Egypt, France, India, the Philippines, and Sudan. The firm offers lawyers fluent in English, Arabic, French, Hindi, Filipino, and Punjabi. With our strategic presence spanning across the region with offices in Abu Dhabi, Dubai and Ras Al Khaimah and regional co-operation arrangements with reputable professional services firms, we are very well placed to provide clients with key support and legal services, who do business throughout the GCC and wider Middle East & North Africa region.

Team



Nathan Banks
Managing Partner
M +971(0)50 189 3276
E Nathan@bankslegal.com



Andrew Morris
Partner
M +971 (0)50 653 8148
E Andrew@bankslegal.com



Amir Dahbain
Partner
M +971(0)50 712 5992
E Amir@bankscs.com

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